

## ACI - SECURING FINANCIAL HEALTH FOR AIRPORTS

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TRAINING PROGRAMS  
ACI

2 DAYS

AVIATION MANAGEMENT

AED 2,500.00

(Inclusive of 5% VAT)

Instructor Led Virtual Training

This virtual course prepares airport staff to understand how to enhance liquidity, contain costs and redraw a commercial strategy under uncertain, cyclical and travel behaviour shock scenarios, especially given the impact of the COVID-19 pandemic.

Participants will take be exposed to a step by step approach will allow participants to develop skills required to effectively develop a forward thinking approach to manage airport demand under challenging times, enhance liquidity and manage, contain and control costs including capital and operational programs.

### Course Benefits

Upon completing this course, participants will be able to:

- Apply the ICAO Annex 14, Volume 1 SARPs for lighting, signs and markings on an aerodrome;
- Detail the aerodrome emergency planning process requirements;
- Detail the services needed to operate the aerodrome such as rescue and fire fighting, wildlife strike hazard reduction, and ground handling;
- Identify solutions to challenges presented regarding aerodrome design and operations, encountered in real life situations; and
- Manage non-compliance through safety assessment with reference to Doc 9981: PANS-Aerodromes

Need more information on this course or other courses?

Email us: [training@gcas.ae](mailto:training@gcas.ae)

Call us: +971 2 494 2355



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## Who Should Attend

- Airport General Manager/Executive Director
- Airport Finance Directors, Managers and staff
- Airport Department Heads, Development and Managers
- Airport Marketing, Commercial Managers and Staff
- Airport Consultants and Planners
- Airlines/other business partners (cargo/airport service providers, concession managers, etc.)

## Course Outline

- Identify relevant capital structure models (public enterprise vs concession vs fully private)
- Introduce legal aspects of financial management, including ICAO principles, international norms, and domestic legislative obligations
- Describe principles of effective budgeting, including key elements of cost control, and how to manage contingencies
- Explain advantages / disadvantages of typical financial decision-making tools when applied to complex airport environment, especially with need to achieve value chain effectiveness
- Describe ERM concepts based on COSO principles
- Describe the principles, key terms, and analytics used in assessment of project proposals, including techniques related to project feasibility, evaluation methods, alternative assessment criteria, and investment structures available to public and private airports
- Identify various communications tools and presentation methods for engaging investors
- Explain airport best-practices through examples from both private and public airports

## Course Prerequisite (s)

- Private and public financing sources
- Strategies to enhance liquidity
- Cost containment opportunities
- Commercial airport strategy review
- Companywide task force effort: Improve revenues / reduce costs
- Working with stakeholders to re-attract / stimulate traffic
- Airport case studies

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